



24 December 2011

**Invitation to tender on commodities – Longterm.xls file on [www.webportunities.net](http://www.webportunities.net)**

You are invited to submit tenders for the Materials Groups below. Details are contained in the Longterm.xls file which can be downloaded by registered suppliers from our website at [www.webportunities.net](http://www.webportunities.net). Tenders are to be submitted via this website. As stated in previous correspondence, we are phasing out faxed/emailed tenders from suppliers. This excludes special cases where you have specifically been requested by a Foskor official to submit your quotes/tenders via alternative means.

Please apply filters for the Material Groups below in the Longterm.xls spread sheet.

Material Group	Closing Date	Closing Time	Contract Duration
Brushes Electrical	19 January 2012	10:00	24 months
Fire Fighting	19 January 2012	10:00	24 months
First Aid & Medicine	19 January 2012	10:00	24 months
Forklifts & Tractors	19 January 2012	10:00	24 months
General Spares & Sundries	19 January 2012	10:00	24 months
Graders	19 January 2012	10:00	24 months
Hose	19 January 2012	10:00	24 months
Hydraulics	19 January 2012	10:00	24 months
Cat Machines	27 January 2012	10:00	24 months
Excavators	27 January 2012	10:00	24 months
Front End Loaders DIESEL	27 January 2012	10:00	24 months
Lorries & Trailers	27 January 2012	10:00	24 months

Please note that:

1. All prices quoted must be fixed and firm for one year.
2. All columns on the longterm spreadsheet must be completed and forms part of the evaluation process.
3. Should you be successful you are required to upload all price increases on [www.webportunities.net](http://www.webportunities.net).
4. Price escalation formulas must be substantiated by documentary proof.
5. We require one month's notice of price increases in writing.

You are welcome to contact me **via email** should you require any further information on Stock items (Longterm.xls)

Please contact Elmo Erasmus of **Tara Nawa Computer Software Solutions** should you require assistance with registration on the website, or the completion/submission of your quotes/tenders via the website. His contact details are as follows:

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Sincerely



**Ami Engelbrecht**  
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